

Transaction value: New provision in Austrian Cartel Act

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Current thresholds

Merger notification if

- worldwide total turnover > € 300 Mio
- domestic total turnover > € 30 Mio
- at least 2 companies with worldwide turnover
 > € 5 Mio

<u>Except</u>

- only 1 company domestic turnover >€ 5 Mio AND
- worldwide total turnover of other companies
 < € 30 Mio



Current thresholds (2)

Special provision for media mergers

- multiplication for thresholds on worldwide and domestic total turnover
 - -media companies x 200
 - -auxiliary media companies x 20
- still need to have at least 2 companies with worldwide turnover > € 5 Mio



Current thresholds (3)

Local nexus required

 notification only if (potential) effect on domestic market



New additional threshold

Background

- digital economy discussions in Austria
- fear of market dominant firms w/o prior control
 pioneer together with Germany in Europe

Amendment to Cartel Act in 2017

- new threshold for merger notification as of 1 November 2017 (§ 9 para 4 KartG)
- notification possible since 9 October 2017



Text of new provision

Mergers not falling under other thresholds are still to be notified if

- worldwide total turnover > € 300 mio
- domestic total turnover > € 15 mio
- value of equivalent > € 200 mio
 AND
- target company is active in Austria to a considerable extent



Basic considerations

- focus on digital companies, but valid for all industries
- worldwide turnover:

-same threshold; 1 big company

• domestic turnover:

half of usual threshold: capture cases with relevance for Austrian market

-free services in digital market



Basic considerations (2)

• "equivalent": € 200 Mio

- smaller Austrian economy

- "active to a considerable extent":
 local nexus
- explanatory notes to law:
 - few explanations
 - explicitly mention German GWB: Orientation
- few notifications expected



Details: equivalent

"all assets and monetary value the seller receives from buyer, including liabilities taken over by buyer":

- same wording as in Germany
- purchase price
- asset deals
- all other equivalent
- liabilities



Details: active to considerable extent

- geographic allocation of turnover:
 - "according to location of customer/ where customer uses the product/service"
- considerable extent
 - "not only marginal activities"
 - company site/subsidiary of target in Austria?
 - commonly accepted measure in industry:
 - e.g. monthly active user, unique visits



Guidelines

- Joint guidelines of Austrian and German Competition Authority
 - Germany and Austria are pioneers in Europe
 - identical or very similar provisions
 - Austrian explanatory notes explicitly mention
 German provisions



level playing field

easy implementation for companies



Guidelines (2)

- Timeline
 - at the moment internal discussions
 - public consultation

NCA ready to discuss in case of questions



Guidelines (3): content

- "preliminary" as new questions will arise
- equivalent:
 - reference point for calculation: time of notification
 - companies should explain calculation
 - calculation in particular relevant where close to threshold
 - technical details on calculation: e.g. securities transaction



Guidelines (4): content

- active to considerable extent:
 - often difficult to measure by turnover (reason for new provision)
 - location of target: subsidiary?
 - location of current activity?
 - location of customer/use?
 - commonly accepted measures in industry
 - examples given



Outlook

- Public consultation of guidelines
- Competition authority ready to discuss cases





Thank you for your attention!

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